Why You Should Attend SeptemberFest 2017

RapidView IBAK North America
SeptemberFest
September 13th & 14th, 2017
1828 W. Olson Rd. Rochester, IN | www.rapidview.com | 800-656-4225
Why You Should Attend SeptemberFest 2017

The 7th Biennial SeptemberFest is right around the corner and we want to provide you with all the information you need to obtain approval to attend our educational, hands-on event.

This premier industry training event dedicated to sewer inspection will be held on September 13th and 14th. If you are a member of our family of customers, or just someone in the market for pipeline inspection equipment, SeptemberFest is a FREE event you shouldn't miss!

Many travel and training budgets have been reduced drastically, which means that regardless of the merits of a conference, you’ll probably need to justify the expense. So here are some things you might want to consider:

- Focus on what you will specifically bring back to the organization as return for the investment.
- Offer to prepare and deliver a short presentation and Q&A to your colleagues to share what you learned. That way others in your company or department will gain the benefits of your attendance, too.
- Share the handouts with your colleagues.
- Be ready with a plan that shows who will cover for you while you are attending the conference.
- Book your travel arrangements early—the sooner you book, the more you can save!

As an attendee, you will have the opportunity to receive or participate in the following:

- Free hands-on training
- Guided workshops of advanced repairs
- Live demonstrations of new technologies
- Network with our experts and your peers about the best operational practices
- Receive a completion certificate for each class that you attend

The Justification Toolkit includes:

- Detailed Agenda
- Travel and Lodging Information
- Cover letter to supervisor including cost worksheet

Remember: You should be ready to answer any question that your supervisor may have. After you provide all the necessary information to your supervisor, he/she will assess the information before making the decision. Your supervisor’s decision will likely depend on the information you provide and how well you sell the benefits of attending the conference. We look forward to seeing you in September. Good luck!

Regards,

RapidView Team

Please visit www.rapidview.com to register!
SEPTEMBER 11TH

9:00AM [RapidView Training Center]: NASSCO PACP Training (Laterals & Manholes) – by Brandon Conley of Jack Doheny Supplies. This certification class will run from the 11th to the 13th. Contact Jack Doheny Companies to register (248) 349-0904.

SEPTEMBER 12TH

7:00-10:00PM: Welcome Reception - Located at the Dam Landing on Lake Manitou in Rochester, Indiana.

DAY #1 - SEPTEMBER 13th

EVENTS THROUGHOUT THE DAY
9:00AM: Welcome Introduction & Year in Review
10:00AM-4:00PM: Workshops - Presentations - Demonstrations
12:00PM: Lunch
3:45PM: Prize Drawing
4:00PM: Happy Hour & Contest
5:30PM: Dinner
6:00PM-9:00PM: Casino Night & Music

PRESENTATIONS - DEMONSTRATIONS
10:00AM: "Back to the Basics" - Mainline Inspection Equipment— Whether you are inspecting 4", 10" or 110" pipelines, RapidView/IBAK has the solution for you. During this demonstration, you will see all of the various reels, tractors, cameras and accessories that will assist municipalities or contractors to tackle any type of pipeline inspection project.

11:00AM: "So Many Pipes.. So Little Time" - Tractor Configurations— Don’t waste your day limping along with the wrong set up. Become more productive with the right tractor and camera configuration.
1:00PM: "Launching into the Future" - Lateral Launch System— Learn what makes the RapidView/IBAK lateral launch system the industry's best. Efficiency is much more than the number of laterals per day. Learn how a few simple adjustments may significantly impact the bottom line.

2:00PM: "Mapping the Town" - 3D GeoSense— If a picture paints a thousand words, then we don't know how many words 3DGS paints, but it's a lot! During this presentation, you will see some of the simplest, but most advanced technology in the marketplace, map the exact path of mainlines and laterals. This will take the guess work out of any horizontal directional drilling project.

3:00PM: "What's Behind These Walls?" - Cutters & Grinders— They're back! See the new MicroGATOR (with lateral detection) in action! With longer cable lengths, powerful and quiet cutting motors, and drive units to withstand the toughest jobs, these cutters have already reset the industry's expectations. The Gator Lateral Detector is a revolutionary sensor that mounts on the front armature of the GATOR cutters, and allows the user to locate connections through the pipe liner before reinstatement.

MAINTENANCE WORKSHOPS
10:00AM: (20mins) Cable Protection & Care— In this workshop, learn how to get the most from your equipment by utilizing the various IBAK cable protection systems to increase the life of your cable, reduce downtime, and maximize system performance.

11:00AM: (30mins) Tractor Care & Wheel Seals— In this workshop, learn how to care for your IBAK tractors by utilizing recommended maintenance and care techniques for the T76 and T66 tractors, including changing wheel seals.

2:00PM: (30mins) Camera Care, Light Housings & Sand Deflectors— In this workshop, learn how to care for your IBAK cameras by utilizing recommended maintenance and care techniques for ORION and ORPHEUS cameras, including changing light housings and cleaning the sand deflectors.

2:45PM: (20mins) Reel Maintenance & Care— In this workshop, learn how to care for your IBAK reels by utilizing recommended maintenance and care techniques for the KW305 and KT180 cable reels, including changing the level wind sliding block on the KW305 drum.

3:15PM: (45mins) Open Discussion with RapidView Technicians

CAMERA & CONTROLLER WORKSHOPS
10:00AM: (60mins) ORION Camera Breakdown & Discussion— Have you ever wondered what goes on inside the little camera head? This is your chance to find out! In this workshop, we will breakdown the ORION camera by completely disassembling the camera and describing each components purpose and function.

11:00AM: (60mins) NANO Camera Breakdown & Discussion— How does IBAK fit so many features into such a tiny camera? This is your chance to find out! In this workshop, learn all the parts of the NANO camera, each components purpose and function, and the proper repair and maintenance techniques.

2:00PM: (60mins) ORPHEUS 2 Camera Breakdown & Discussion— Have you ever wondered what makes IBAK’s premier mainline inspection camera work so well? This is your chance to find out! In this work
shop, we will breakdown the ORPHEUS 2 camera by completely disassembling the camera and describing each components purpose and function.

3:15PM: (60mins) Open Discussion with RapidView Technicians

**TRACTOR & LISY WORKSHOPS**

10:00AM: (60mins) T66 Tractor Breakdown & Discussion— What makes the T66 tractor so sturdy? This is your chance to find out! In this workshop, we will breakdown the T66 tractor by completely disassembling the tractor and describing each components purpose and function.

11:00AM: (60mins) T76 Tractor Breakdown & Discussion— Have you ever wanted to see inside the industry "workhorse"? This is your chance! In this workshop, we will breakdown the T76 tractor by completely disassembling the tractor and describing each components purpose and function.

2:00PM: (60mins) LISY 3.2 Breakdown & Discussion— How does each part of the LISY 3.2 work together and take you into lateral launch bliss? This is your chance to find out! In this workshop, we will breakdown the LISY 3.2 tractor attachment by completely disassembling the attachment and describing each components purpose and function.

3:15PM: (60mins) Open Discussion with RapidView Technicians

**HANDS-ON TECH LAB**

10:00AM-4:00PM: Mainline Cable Retermination Lab – Here you will learn how to reterminate MAINLINE cables. This is a hands-on class available all day. Drop in anytime to learn how to repair your cable. Tools and workstations are provided.

10:00AM-4:00PM: Lateral Cable Retermination Lab – Here you will learn how to reterminate LATERAL cables. This is a hands-on class available all day. Drop in anytime to learn how to repair your cable. Tools and workstations are provided.

**DAY #2- SEPTEMBER 14TH**

**EVENTS THROUGHOUT THE DAY**

8:00AM: Dealer Meeting

10:00AM-4:00PM: Workshops - Presentations - Demonstrations

12:00PM: Lunch & Dealer Awards

1:00PM: Comedy Performance by Greg Hahn

2:00PM: Final Thoughts

3:00PM Prize Drawing
PRESENTATIONS - DEMONSTRATIONS

10:00AM: "360° View of the Sewer World" - PANORMAO & PANO SI— What is the greatest invention ever created? Here's a hint... PANORMAO! Learn how PANORMAO increases productivity, provides better data to engineers, reduces operating costs, and keeps your operators out of harm’s way.

11:00AM: "I Can See Clearly Now" - High Definition— Proving once again that there is more than corn in Indiana. Inspections like you have never seen them before! If you are a municipality interested in working with the best video data available, or a contractor wishing to leverage the quality of your services, then this is the presentation for you!

MAINTENANCE WORKSHOPS

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3:15PM: (45mins) Open Discussion with RapidView Technicians

CAMERA & CONTROLLER WORKSHOPS

10:00AM: (60mins) ORION Camera Assembly & Discussion— Have you ever wondered what goes on inside the little camera head? This is your chance to find out! In this workshop, we will completely assemble the ORION camera and describe each components purpose and function.

11:00AM: (60mins) System Operation & Troubleshooting— In this workshop, we will review the general principles of operation and troubleshooting by describing and demonstrating the techniques used by RapidView technicians to help diagnose where system problems arise.

2:00PM: (60mins) ORPHEUS 2 Camera Assembly & Discussion— Have you ever wondered what makes IBAK’s premier mainline inspection camera work so well? This is your chance to find out! In this workshop, we will completely assemble the ORPHEUS 2 camera and describe each components purpose and function.

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2:00PM: (60mins) LISY 3.2 Assembly & Discussion— How does each part of the LISY 3.2 work together and take you into lateral launch bliss? This is your chance to find out! In this workshop, we will completely assemble the LISY 3.2 tractor attachment and describe each component's purpose and function.

3:15PM: (60mins) PANORAMO 2— What makes the PANORAMO 2 able to inspect pipe so fast? This is your chance to find out! In this workshop, learn all the parts of the PANORAMO 2, each component's purpose and function, and the proper repair and maintenance techniques.

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RapidView is located in a small rural community with limited hotel choices. Within 5 miles of our facility, you will find a Super 8 and a Quality Inn, both located in Rochester. To the south, you can find lodging on the highway just west of Peru, or in the city of Logansport. To our north, we have several other options. Approximately 14 miles away is the lake resort town of Culver, Indiana on the beautiful shores of Lake Maxinkuckee. Plymouth, Indiana is just 20 miles away with several options including Holiday Inn Express, Comfort Suites (NEW, not on map), Super 8, and Swan Lake Resort.

RapidView has negotiated rates with Quality Inn in Rochester for $92.40* per night (mention RapidView when booking), with Super 8 in Rochester for $65.70* per night (mention RapidView when booking), and with Holiday Inn Express in both Plymouth and Logansport for $114.99* per night (mention RapidView when booking). *The deadline for these block rates is August 31, 2017.

Remember, if you plan on bringing your RapidView IBAK TV truck or trailer, register by September 8, 2017 and RapidView will pay your hotel room for one night. Please call (800) 656-4225 to make arrangements prior to registration deadline.

**NOTE On Map: (2) Comfort Inn of Rochester recently changed names to Quality Inn.

**Nearby Airports**
South Bend International Airport - 52 miles away (N)
Ft. Wayne International Airport - 65 miles away (E)
Indianapolis International Airport - 113 miles away (S)
Chicago Midway International Airport - 120 miles away (NW)
Chicago O’Hare International Airport - 142 miles away (NW)

*Chicago is on Central Time, which is 1-hour behind RapidView (Eastern Time)
Dear <Manager’s name>,

I would like to request to attend RapidView’s free training seminar, SeptemberFest, taking place September 13-14, 2017 in Rochester, IN.

SeptemberFest is a biennial event that offers FREE hands-on training in repair and maintenance to current and prospective customers of all skill sets. For the beginner technicians, classes will be offered that discuss basic care and maintenance of the tractors, cameras, reels and cables. For the savvy technicians, there will be experience guided demonstrations of more advanced repairs, where users tear equipment down to its individual components. Breakout sessions will be offered to discuss troubleshooting and strategies for extending the life of our equipment. Participants can take part in live demonstrations of new technologies, and discuss best operational practices with industry experts and their peers.

**PRELIMINARY SCHEDULE of EVENTS AND CLASSES**

<table>
<thead>
<tr>
<th>Technical Sessions</th>
<th>Technology Demonstrations</th>
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<tbody>
<tr>
<td>Mainline Cable Reterminations</td>
<td>Mainline Camera Systems</td>
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<tr>
<td>Lateral Launch / Pushrod Reterminations</td>
<td>Portable Camera Systems</td>
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<tr>
<td>Mainline Tractor Repair and Maintenance</td>
<td>Lateral Launch Camera Systems</td>
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<tr>
<td>Mainline and Push Camera Repair and Maintenance</td>
<td>PANORAMO Digital Mainline Systems</td>
</tr>
<tr>
<td>Lateral Launch Repair and Maintenance</td>
<td>PANORAMO Digital Manhole Systems</td>
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<tr>
<td>Cable Reel and Winch Repair and Maintenance</td>
<td>Lateral Reinstatement &amp; Mainline Cutter Systems</td>
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<tr>
<td>Control Unit / Power Supply Repair and Maintenance</td>
<td>Laser Pipe Profilers</td>
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<td>Data Logging Software</td>
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**NASSCO Training**

PACP/MACP/LACP Training (Fees Apply) - September 11th-13th

Here is the breakdown of costs:

<table>
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<tr>
<th>Registration Fee</th>
<th>FREE</th>
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<tbody>
<tr>
<td>Meals*</td>
<td></td>
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<tr>
<td>Roundtrip Airfare and / or Transportation</td>
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<tr>
<td>Hotel**</td>
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<tr>
<td>NASSCO Training (Optional)</td>
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**Total costs associated with attending SeptemberFest**

*Day 1 (Lunch and Dinner will be provided), Day 2 (Lunch will be provided)

**Bring your RapidView/IBAK CCTV truck and receive one free night at the Quality Inn or Super 8 hotel in Rochester.

The opportunity for me to network with industry experts, improve my technical knowledge and review the latest products makes SeptemberFest a wise investment by yielding greater profitability while reducing downtime for our organization. Thank you for your consideration.

Sincerely,

<your name here>